

JAZZ SERVICE ROBOTS



Gostai builds robots based on its innovative software and artificial intelligence. Gostai's flagship product is Jazz: a range of robots offering services for professionals around the concept of telepresence.

The company is recognized as one of the key players in the robotics industry worldwide, according to a 2009 ABI Research market study.

Robotic telepresence is simple: the robot stands in a remote location and will serve as your personal avatar. It can move and perceive its surrounding with its embedded camera, speaker and microphone. Far away, in your office or at home, you start your web browser and connect to the robot through a simple web interface. You can see what it sees, and move it around to interact with the people there.

You can easily and remotely take part in a meeting, visit a place or see what is happening in your office or factory floor in a natural and interactive way. Jazz is perfect whenever you need to be present in a remote location you cannot go in person, or for teleworkers who need to be connected to their offices.

Jazz lets you work effectively & efficiently from a distant place. It lets you save on business trips, quickly manage problems in multiple distant locations, save on commuting time if you work from home...

Jazz is also proposed for security services as well as entertainment and corporate communication.

To learn more: <http://www.gostai.com>

PROJECT

The intern will be in charge of exploring new markets for Jazz, mainly for the Jazz Connect version (telepresence) in France. Several customer information requests from foreign countries arrive each week and might need to be treated as well. The intern will have to:

- Prospect new markets each week. First through phone calls, to be transformed into meetings.
- Prepare demos
- Refine the sales pitch for each segment
- Provide market feedback in order to suggest robots modifications

Duration: more than 6 weeks

The intern will report to the Vice-President of sales & marketing.

PROFILE

Bac + 4 or 5 in sales and/or marketing. Fluency in English appreciated.

The candidate should be sensitive to high-tech products and environments. Some basic culture in telecommunication technologies and computer science would be appreciated.

This market is completely new and open for a lot of creative thinking!

To apply: send your resume and a 10-line cover letter to contact@gostai.com